



Oswego County Board of Cooperative Educational Services

## Instructions for the Submission of the Vendor Response Sheet For sealed bid submissions AND electronic bid submissions via BidNet Direct

The Center for Instruction, Technology & Innovation (CiTi) uses electronic bid sheets as part of the Cooperative Bid process. These bid forms with the corresponding bid packets are available on the website at: [www.CiTiboces.org/cooperativepurchasing](http://www.CiTiboces.org/cooperativepurchasing)

Copies of the specifications may be also obtained by contacting Holly Cheeley, Bid Specialist at the Business Office of the CiTi, 179 County Route 64, Mexico, New York 13114, by calling (315) 963-4414 or emailing [Cooperativebids@CiTiboces.org](mailto:Cooperativebids@CiTiboces.org)

The vendor response sheet is an excel document that shall be filled out electronically (in Excel) and submitted on a CD or travel drive (for sealed bid submissions) or uploaded to BidNet Direct (for electronic bid submissions). In addition to the vendor response sheet, each bid submission should include signed hard copies of all the required bid documents and forms. For sealed bid submissions, please include a printed version of the vendor response sheet in a sealed envelope marked with the name of the bidder and the bid number on the front of the envelope. Bid packets and forms must be submitted or uploaded by the date and time specified. Emailed or faxed responses are not acceptable.

*NOTE: For sealed bid submission, the CD or Travel Drive must be clearly labeled with the name of the bid, the bid number, and the bidder's name. CDs or Travel Drives not clearly labeled may be rejected.*

### Completing the Vendor Response Sheet

Bidder must insert the price per unit as specified and the price extension accordingly against each item bid. In the event of a discrepancy between the unit price and the extension, the unit price will govern. Prices shall be extended in decimals, not fractions.

An example Vendor Response Sheet is on the next page. Please refer to this sample sheet when filling out the form. Please do not use the Alternate or Notes area of the bid form to submit bid information. These areas are for BOCES use only.

#### **Bidding an Item as Specified**

Unit Cost	Vendor Catalog Number
N12.4	C35

If the bidder is bidding as specified (including manufacturer, color and package size) the bidder should fill in only the Unit Cost and the Vendor Catalog Number fields.

#### **Bidding an Item Other than as Specified**

Vendor Catalog Number	Substitute Desc	Subs UM	Subs Unit Cost	Subs Qty
C35	M	C4	N12.4	N11.2

If the vendor is offering a product in which the manufacturer's packaging size is not the same as the packaging requested in the bid specifications, the bidder is required to fill in all substitute fields (subs). The bidder must also adjust the number of packages needed of their product to equal the actual total individual units requested in the specifications. Failure to provide substitute packaging will result in the rejection of the bid item.

Vendor Catalog Number	Substitute Desc	Subs UM	Subs Unit Cost	Subs Qty
C35	M	C4	N12.4	N11.2

If the vendor is offering a substitute item with the same packaging as the items specified, the bidder is required to fill in all substitute fields. The bid software will not recognize the vendor substitute offer if the packaging information is not provided and will not evaluate the bidders pricing for that item. Failure to provide packaging information with a substituted item will result in the rejection of the bid item.

***The bidder shall not change or provide the bid sheets in a different format than the one provided. Any change in the electronic format will prevent the CD or travel drive from being read by the bid evaluation software and therefore will result in the rejection of the bidders' submittal.***

***Failure to adhere to these instructions will constitute grounds for rejection of the bid.***

## Sample Vendor Response Sheet

1. In the below example, the bidder is bidding the **same product** specified in the **same size** specified. The bidder will only fill in the **Unit Cost** and the **Vendor Catalog Number**.

Bid ID	Item ID	Subcategory	Item Description	Unit Measure	Quantity	Unit Cost	Vendor Catalog Number	Substitute Desc	Subs UM	Subs Unit Cost	Subs Qty	Alternate Desc	Alt Unit	Alt Qty	Notes
C20	C11	C8	M		N11.2	N12.4	C35	M	C4	N12.4	N11.2	M		11.2	M
Paper/Plastic	10-20-040	CLEA	LAUNDRY DETERGENT - ARM & HAMMER, 25# BOX	BX	4.00	10.2500	147880								

Do not use these areas

2. In this example, the bidder is bidding a **substitute product** specified in the **same size** specified. The bidder must fill in **all five** highlighted columns for the bid to be properly read by the bid software.

Bid ID	Item ID	Subcategory	Item Description	Unit Measure	Quantity	Unit Cost	Vendor Catalog Number	Substitute Desc	Subs UM	Subs Unit Cost	Subs Qty	Alternate Desc	Alt Unit	Alt Qty	Notes
C20	C11	C8	M	C4	N11.2	N12.4	C35	M	C4	N12.4	N11.2	M		11.2	M
Paper/Plastic	10-35-035	CUPS	HOT FOAM CUPS, 8 OZ., MOHAWK/ EQUAL, 1M/CS	CS	16.00		SOLO436	HOT FOAM CUPS, 8 OZ., <b>SOLO 436</b> , 1M/CS	CS	14.9600	16.00				

Do not use these areas

3. In this example, the bidder is bidding the **same product** specified in a **different size** than specified. The bidder must fill in **all five** highlighted columns for the bid to be properly read by the bid software.

Bid ID	Item ID	Subcategory	Item Description	Unit Measure	Quantity	Unit Cost	Vendor Catalog Number	Substitute Desc	Subs UM	Subs Unit Cost	Subs Qty	Alternate Desc	Alt Unit	Alt Qty	Notes
C20	C11	C8	M	C4	N11.2	N12.4	C35	M	C4	N12.4	N11.2	M		11.2	M
Paper/Plastic	10-70-035	PLAT	CHINET 10-1/2" PLATE, #22605/EQ.,500/CS	CS	10.00		22605	CHINET 10-1/2" PLATE, #22605/EQ., <b>250</b> /CS	CS	5.3500	<b>20.00</b>				

Do not use these areas